



September 18-21, 2018

**Welbilt Headquarters
New Port Richey, FL**

We are now accepting applications for our September Welbilt Brand Training. Our 2.5-day program includes in-depth sales and marketing training on Convotherm, Frymaster, Delfield, Cleveland, Garland, Kolpak, Lincoln, Manitowoc Ice, Merco, Merrychef, & Welbilt Finance; live equipment training; as well as valuable networking time in the evenings. Each participant will gain important product knowledge on each major brand - 10 in total.

Itinerary for Session:

Tuesday, Sept 18	Arrivals - 5:00-7:00pm Cocktail Reception at hotel
Wednesday, Sept 19	8:00am - 4:15pm - All Day Training, Group dinner offsite
Thursday, Sept 20	8:00am - 4:45pm - All Day Training, Group dinner offsite
Friday, Sept 21	8:00am - 11:45am* - Training and Graduation

*Do not schedule your flights before 2:00pm

Who: Dealer Sales Representatives - **(One (1) year of industry experience required)**

Class Size: Limited to 40 Dealers Total - This is by application only - Apply today!

Cost: Welbilt will pay for hotel accommodations (3 nights max), all meals, all ground transportation in Tampa, FL. Attendees are responsible for scheduling their own airfare/transportation to Tampa, FL. Tampa International Airport (TPA) is the preferred airport which is 45 minutes away from Welbilt and 15 minutes from hotel. Individuals are responsible for incidental hotel charges.

When: Applicants will be notified of acceptance via email. A travel information form will be sent regarding arrival and departure dates, etc.

To apply: Fill out the attached Application Form and return by Friday, August 10.

- | | | | | |
|--------------|-------------|-----------|-------------|-------------|
| ▶ CLEVELAND | ▶ DELFIELD | ▶ GARLAND | ▶ LINCOLN | ▶ MERCO |
| ▶ CONVOTHERM | ▶ FRYMASTER | ▶ KOLPAK | ▶ MANITOWOC | ▶ MERRYCHEF |



Welbilt Multibrand Dealer Sales Training

September 18-21, 2018

Welbilt, Inc. Headquarters

New Port Richey, FL

APPLICATION FORM

Name: _____

Company: _____

Title: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: (____) _____ - _____ E-Mail: _____

Years' experience in foodservice equipment industry: __ (Minimum of 1 year required)

Manufacturer Rep Group work with: _____

To ensure an accurate count, check off if you will be attending the following:

- TUES NIGHT- Welcome reception 5:00pm (mandatory) - @ hotel
- WED NIGHT- Dinner offsite 6:00pm (optional) – Clearwater Beach
- THURS NIGHT- Dinner offsite 6:00pm (optional) – Local Oldsmar

**FILL OUT FORM AND RETURN BY FRIDAY, AUGUST 10 VIA
SCAN/EMAIL TO: MARIBETH.KELLY@WELBILT.COM**

Office Use:

Received: ____/____

Accepted: ____/____